

TRUST & INVESTMENT SERVICES DEPARTMENT 18<sup>th</sup> Floor Fort Legend Towers, 31<sup>st</sup> Street corner 3<sup>rd</sup> Avenue Bonifacio Global City, Taguig City

|   |                      |                | ACCOUNT OPI   | ENING FORM                   |              |                          |                                     |
|---|----------------------|----------------|---|------------------------------|--------------|--------------------------|-------------------------------------|
| TRUSTOR / PRINC   | CIPAL / AU           | THORIZED S     | IGNATORY (1)  | CO – TRUSTOR / C             | 0 – PRINCIPA | L / AUTHOR               | IZED SIGNATORY (2)                  |
| CIF No.:<br>Last Name   | First Nar            | ne             | Middle Name   | Last Name                    | First Name   |                          | Middle Name                         |
| Present Address   |                      |                |   | Present Address              |              |                          |                                     |
| Permanent Address   |                      |                |   | Permanent Address            |              |                          |                                     |
| Birthdate   | Birthplac            | e              | Gender  | Birthdate                    | Birthplace   |                          | Gender                              |
| Contact No.   | Fax No.              |                | Email Address   | Contact No.                  | Fax No.      |                          | Email Address                       |
| TIN   | SSS/GS               | IS             | Nationality   | TIN                          | SSS/GSIS     |                          | Nationality                         |
| Employer Name   | Emple<br>Hous<br>OFW | sewife         | Retired  Self Employed  Student   | Employer Name                | Employe      | ife 🗌                    | Retired<br>Self Employed<br>Student |
| Employee Position   |                      |                | Others:   | Employee Position            |              |                          | thers:                              |
| Business Address  |                      | Source of F    | unds  | Business Address Source of F |              | unds                     |                                     |
| Business Phone  |                      |                |   | Business Phone               |              |                          |                                     |
|   |                      | Marital Status |   | Name of Spouse               |              | Marital Status           |                                     |
| Mother's Maiden Name ID & D   |                      | ID & Docum     | ents Submitted  | Mother's Maiden Name         |              | ID & Documents Submitted |                                     |
| Are you a politically exposed person or directly related to the 2 <sup>nd</sup> degree of consanguinity or affinity to one? |                      |                | <ul> <li>Are you a politically exposed person or directly related to the 2<sup>nd</sup> degree or consanguinity or affinity to one?</li> <li>Yes. Pls. indicate name &amp; relationship:</li> </ul> |                              |              |                          |                                     |
| □ No  |                      |                |   |                              |              |                          |                                     |

| FOR CORPORATIONS/ INSTITUTIONS<br>(AUTHORIZED SIGNATORIES TO FILL-OUT<br>PERSONAL INFORMATION ABOVE)   |  | SIGNATURES  |   |
|--|--|---|---|
| CIF No.:   | (1) NAME:  | 2) NAME:  | Signing Requirements  |
| Name of Company (Account Name)   |  | <b>▼</b>  | Single (Any One)  |
| Business Address   | (1)  | (2)   | Joint (Any Two)   |
| Type of Business (Nature of Business/Industry)   |  |   | Dint (All   |
| TIN No.  | (1)  | (2)   | Signatories)  |
| Email Address Contact /Fax:  |  |   | Others  |
| □ By signing this form, I/We hereby certify that all inform (Philippines) Corp. – TISD of any changes in the informat         □ I/We hereby expressly agree, consent, and authorized access, share and/or disclose, without need of prior notic Stockbrokers, PDTC, Third Party Custodian Banks, etc.);         legal, regulatory or other obligations of the Bank under a processing may be conducted for the duration, and even at this consent and authorization does not waive any of m additional documents that may be applicable to this accord Policy Statement, or Letter of Instruction.         ■ Pick Up :       □ By Accountholder □ By □ From Business Center/B         □ Mail To:       □ Present Address □ Petee | ion provided in this form.<br>the Bank and/or its agents to gath<br>the Bank and/or its agents to gath<br>the bank and/or its agents to gath<br>the termination, improve the or-<br>the policable local or foreign laws, rules<br>after the termination, of my availment<br>ny/our rights and will be used solely<br>unt: Trust Agreement, Investment Ma<br>✓<br>DITION<br>y Authorized Representative<br>Branch Soletion<br>wermanent Address | ner, obtain, process, record, organize,<br>relating to my/our Account(s) to: (a) in<br>quality of, or otherwise service my acco<br>and regulations that impact CTBC Bar<br>t of the products, services, facilities and<br>for servicing the Account herein as sta<br>anagement Agreement, Participating Tr<br>✓<br>Client/s Signature Over Printed Nam<br>BANK USE ON | store, update, modify, use,<br>vest via counterparties (eg.<br>bunt; and (c) to comply with<br>nk (Philippines) Corp.; such<br>d/or channels.<br>ated in any of the following<br>rust Agreement, Investment |



#### TRUST AND INVESTMENT SERVICES DEPARTMENT 18<sup>th</sup> Floor Fort Legend Towers, 31<sup>st</sup> Street corner 3<sup>rd</sup> Avenue Bonifacio Global City, Taguig City

### LETTER OF INSTRUCTION TO INVEST / PURCHASE AND SELL / REDEEM / WITHDRAW

Date:

This serves as your authority to execute the following instructions in connection with our TRUST/IMA/Other Fiduciary Accounts account with you under A . . . . . . . . . . . . . . .

| T INVESTMENT TRUST FUND  |  |  |  |  |  |
|--|--|--|--|--|--|
|  |  |  |  |  |  |
| Aarket Fund  |  |  |  |  |  |
| RAM Philippine Balanced Feeder Fund  |  |  |  |  |  |
| In Life Philippine Stock Index Feeder Fund   |  |  |  |  |  |
| the lower part of the COP instead, and submit.   |  |  |  |  |  |
|  |  |  |  |  |  |
| D SHARES, THIRD PARTY FUNDS, AND OTHER<br>VESTMENT OUTLETS                                 |  |  |  |  |  |
| Sell/Withdraw Amount   |  |  |  |  |  |
| (□ PHP/□ USD):   |  |  |  |  |  |
| wer / Fund   |  |  |  |  |  |
|  |  |  |  |  |  |
| Instrument Details:  |  |  |  |  |  |
|  |  |  |  |  |  |
| Face Value/ Shares:  |  |  |  |  |  |
|  |  |  |  |  |  |
| Coupon/ Dividend/ Interest Rate  |  |  |  |  |  |
| (% Gross):   |  |  |  |  |  |
|  |  |  |  |  |  |
| Maturity Date/ Tenor:  |  |  |  |  |  |
|  |  |  |  |  |  |
| REMARKS:   |  |  |  |  |  |
|  |  |  |  |  |  |
| Security/Collateral:           Secured/Clean         Related Party Transaction Disclosure: |  |  |  |  |  |
| CTBC Bank (Philippines) Corp. is a related party   |  |  |  |  |  |
| of CTBC Bank (Philippines) Corp. – Trust and   |  |  |  |  |  |
| Investment Services or TISD.   |  |  |  |  |  |
|  |  |  |  |  |  |

with Trust Account Number

Investment is for: □ Collect Cash Flows/ sell assets □ Hold for trading □ Hold to collect cash flows

## SETTLEMENT INSTRUCTION

Settlement Account: CA/SA Account Number:

Funding Source:

□ Settlement Account

Proceeds from Existing Investment: \_\_\_\_\_\_

All coupons/ dividends/ interest of this investment outlet, net of trust/ management fees and other charges, shall be credited to the nominated Settlement Account. Upon maturity/ withdrawal/ termination of this investment outlet, the proceeds, net of trust/ management fees and other charges shall likewise be credited to the nominated Settlement Account. In the event that no other investment outlets will remain in this Trust Account Number upon maturity/withdrawal/termination of this investment outlet, the account shall automatically be closed.

The aforementioned settlement instructions shall stay in force unless otherwise instructed.

The investment outlet and all costs, charges and expenses, in carrying out the authorities herein shall strictly be for my/our account and CTBC Bank (Philippines) Corp.-TISD shall not, in any way, be held liable in case of default by the Issuer.

Client/s Signature/s over Printed Name



### CLIENT SUITABILITY ASSESSMENT (CSA) FORM CORPORATE/INSTITUTIONAL ACCOUNT ACCOUNT INFORMATION

|         |   | 1   | ACCO  | UNT IN                                  | IFOR                         | MATIO                                | N                             |                                |                            |                                  |                                    |
|---------|---|---|---|---|------------------------------|--------------------------------------|-------------------------------|--------------------------------|----------------------------|----------------------------------|------------------------------------|
|         | unt Name:   |   |   |   |                              |                                      |                               | Dete                           |                            |                                  |                                    |
| Irust   | Account No.:  | CI  | IENT SUI  |   |                              | <u> </u>                             | MENT                          | Date                           |                            |                                  |                                    |
| Objec   | •   |   | Assessme<br>stment ob                           | ent (CS)<br>jectives                    | SA) is o<br>s, risk          | conduct<br>appeti                    | ed to de<br>te, cash          | flow re                        | equiren                    | nents a                          | nd other                           |
| Diago   | 1.Make a<br>experie<br>2.Conside<br>3.Profile t<br>Otherw<br>operat | er the approp<br>the accoun<br>vise, risk pr<br>ion of the ac | priateness<br>t holder<br>ofiling wil<br>count. | s and si<br>who is<br>Il be fr<br>NSTRU | uitabili<br>s at l<br>rom th | ity of in<br>east 6<br>ne pers<br>NS | vestmer<br>5 years<br>pective | nt alterr<br>old for<br>of the | natives<br>or join<br>most | of each<br>t relation<br>relevar | n Client.<br>onships.<br>It in the |
|         | e <u>check</u> the <u>bo</u><br>ion below. Do no                    |   |   |   |                              | age ior                              | the ans                       | wei uia                        | al Desi                    | ueschi                           | bes your                           |
|         | ENT INFORMA   | QUEST   | IONNAIR   |   | - grin                       |                                      |                               | FOR                            | BANK                       | ('S USE                          | ONLY                               |
| a. V    | Nhat is your liq  | uid net wor   | th?   |   |                              |                                      |                               |                                |                            |                                  |                                    |
|         | Less than P10   | ) million and   | /or its fore                                    | eign cu                                 | rrency                       | v equiva                             | alent                         |                                |                            |                                  |                                    |
|         | Between P10<br>currency equiv                                       | valent  |   |   |                              |                                      |                               |                                |                            |                                  |                                    |
|         | Between P50<br>foreign curren                                       | cy equivaler  | nt  |   |                              |                                      |                               | _                              |                            |                                  |                                    |
|         | Between P200<br>foreign curren                                      | cy equivaler  | nt  |   |                              |                                      |                               | _                              |                            |                                  |                                    |
|         | Between P500<br>currency equiv                                      |   | ess than F                                      |   | on and                       | /or its f                            | oreign                        | _                              |                            |                                  |                                    |
|         | Over P1 billior   | n and/or its f  | oreign cu                                       | rrency                                  | equiva                       | alent                                |                               |                                |                            |                                  |                                    |
|         | What percentag  | -   | quid net v                                      | worth                                   | do yo                        | u inten                              | d to                          | 1                              | 2                          | 3                                | Score                              |
|         | 0% - 25% of li  | quid net woi  | rth   |   |                              |                                      |                               |                                |                            |                                  |                                    |
|         | 26 - 75% of lic   | quid net wort   | h   |   |                              |                                      |                               |                                |                            |                                  |                                    |
|         | 76 - 100% of y  | our investib  | le funds  |   |                              |                                      |                               |                                |                            |                                  |                                    |
| II. INV | /ESTMENT OB、  | JECTIVE   |   |   |                              |                                      |                               | 1                              | 2                          | 3                                | Score                              |
| a. \    | What do you wa  | ant to achie  | ve from t                                       | this inv                                | vestm                        | ent?                                 |                               |                                | 2                          |                                  | Scole                              |
|         | To keep my fu   | inds intact, v  | vith minim                                      | nal inco                                | ome ai                       | nd grow                              | /th                           |                                |                            |                                  |                                    |
|         | To seek a bala  | ance betwee   | en income                                       | e and gi                                | rowth                        |                                      |                               |                                |                            |                                  |                                    |
|         | To make my fu   | unds grow   |   |   |                              |                                      |                               |                                |                            |                                  |                                    |
|         | You are comfor<br>consider:   | table with i  | nvestmei  | nts tha                                 | at prin                      | narily                               |                               |                                |                            |                                  |                                    |
|         | Keep the fund   | s whole, ret  | urns are s                                      | seconda                                 | ary                          |                                      |                               |                                |                            |                                  |                                    |
|         | Moderate retu   | rns with mo   | derate risl                                     | ks                                      |                              |                                      |                               |                                |                            |                                  |                                    |
|         | Maximize retu   | rns but with  | due reco  | gnition                                 | to the                       | risks ir                             | nvolved                       |                                |                            |                                  |                                    |
|         |   |   |   |   |                              |                                      |                               |                                |                            |                                  |                                    |

| III. INVESTMENT HORIZON AND LIQUIDITY REQUIREMENTS  | 1 | 2 | 3 | Scoro |
|---|---|---|---|-------|
| a. When do you see yourself needing these funds?  |   | Z | 3 | Score |
| Anytime   |   |   |   |       |
| Less than 2 years   |   |   |   |       |
| Over 2 years  |   |   |   |       |
| More than 5 years' time   |   |   |   |       |
| b. How important is liquidity for this particular account?  |   |   |   |       |
| <b>Very important</b> - I need to be able to liquidate my investments on short notice to fund my withdrawals. Thus, investments should be limited to short-term fixed income and pooled fund investment instruments.  |   |   |   |       |
| <b>Fairly important</b> - I may need to have access to my funds in order to address unexpected expenses. Investments should therefore be of medium risk such as liquid fixed income and pooled fund investments instruments.  |   |   |   |       |
| No importance - I do not require immediate access to my<br>investments to fund unplanned expenses. As such, I am<br>willing to invest in long term fixed income instruments. Further,<br>I am open to invest in portfolios that offer exposure to fixed<br>income and equity investments. |   |   |   |       |
| IV. RISK TOLERANCE  |   |   |   |       |
| a. Which statement would best describe your attitude towards investing?   | 1 | 2 | 3 | Score |
| <b>Conservative</b> - I want short-term investments with minimal risks that largely keep my funds whole. I can accept slightly higher returns than time deposits as long as my funds are safe.  |   |   |   |       |
| <b>Moderate</b> - I want a balance between growth and income, and<br>I am willing to take a moderate level of risk and can accept<br>temporary fluctuations in the value of my investment in order<br>to earn a return higher than traditional deposit products.                          |   |   |   |       |
| Aggressive - I want to make my funds grow and am willing to<br>invest long-term and take on additional risks. I can tolerate<br>substantial fluctuations and possibly losses for certain periods<br>in the value of my investment.  |   |   |   |       |
| b. What would be your attitude towards negative fluctuations in the value of your investment?   |   |   |   |       |
| I will be very concerned and will immediately liquidate my investment and transfer it to cash.  |   |   |   |       |
| I will be very concerned but understand that price changes<br>affect the value of my investment. I can accept minimal<br>negative fluctuations to the earnings of my investment, but not<br>to my principal.  |   |   |   |       |
| I will be concerned and will review the investment outlet/s in my portfolio.  |   |   |   |       |
| I will NOT be concerned. I am willing to take additional risks<br>for long term capital appreciation and understand that I may<br>lose part or my entire investment especially during times of<br>adverse price fluctuations  |   |   |   |       |

| V. INVESTMEN        | NT KNOW     | LEDGE AND EXPERIENC   | Ξ  |                  |               |        |  |
|---------------------|-------------|---|--|------------------|---------------|--------|--|
| a. How wo           |             | 1   | 2  | 3                | Score         |        |  |
| Extensi<br>products | s. I am an  | nave extensive knowledg<br>active and experienced inve  |  |                  |               |        |  |
| Modera<br>investme  | te - I hav  | investment decisions.<br>re a moderate amount of<br>cts, including their related  |  |                  |               |        |  |
| Limited             | - I have I  | ittle or no knowledge of inv<br>bank deposits.  | vestment products  |                  |               |        |  |
|                     |             | ving investment outlets are done so in the past? (mu  |  |                  |               |        |  |
| Insuranc            | ce and Pre  | -need products  |  |                  |               |        |  |
| Savings             | / Checkin   | g Accounts and Time Depo  | sits   |                  |               |        |  |
| Governr             | nent Secu   | rities with a tenor of 2 years  | s or less  |                  |               |        |  |
| Governr             | ment Secu   | rities with a tenor of more th  | nan 2 years  |                  |               |        |  |
|                     |             | Notes, Bank Issued Securi<br>nissory Notes  | ities (Tier 2,   |                  |               |        |  |
| Equities            | , Derivativ | es, and Foreign Currencies  |  |                  |               |        |  |
| investme            | ent in Mon  | nds, and VUL Funds with ur<br>ey Market instruments   |  |                  |               |        |  |
|                     |             | nds, and VUL Funds with ur<br>d Income instruments  | nderlying  |                  |               |        |  |
|                     |             | ids, and VUL Funds with ar  | underlvina   |                  |               |        |  |
|                     |             | ity instruments   |  |                  |               |        |  |
| Client's Risk F     | Drofilo     | RESUL   |  |                  |               |        |  |
| Cheft S RISK F      | Prome:      | BASIS FOR P   | Client's CSA Sco   | re:              |               |        |  |
| TYPE OF<br>INVESTOR | SCORE       | DESCRIPTION   | SUITA  | ABLE (<br>PRODU  | DUTLE<br>JCTS | TS/    |  |
| Conservative        | 1-11        | Willing to take minimal<br>risk in order to have<br>returns higher than time<br>deposits yet preventing<br>loss of principal at all<br>times. | <ul> <li>Bank Deposits</li> <li>BSP Deposits/ BSP Issued Instruments</li> <li>Government Securities &lt; 2 years</li> <li>CTBC Money Market Fund</li> <li>Other Short-term Money Market<br/>Instruments</li> </ul>     |                  |               | nents  |  |
| Moderate            | 12-24       | Can accept a certain<br>amount of risk in order to<br>have earnings higher<br>than traditional deposits.                                      | <ul> <li>All Conservative Products</li> <li>Government Securities</li> <li>Corporate Bonds &amp; Notes</li> <li>Commercial Papers</li> <li>Promissory Notes</li> <li>Equity (Preferred and Common) &lt; 50%</li> </ul> |                  |               | < 50%) |  |
| Aggressive          | 25-40       | Can accept a significant<br>amount of risk to<br>earnings and principal<br>for long-term capital  | <ul> <li>All Conservati</li> <li>Equities (Prefe</li> <li>UITFs/Mutual</li> </ul>  | erred a<br>Funds | nd Con        | nmon)  |  |

|  | appreciation.  | <ul> <li>Equity Funds</li> <li>CTBC Bank-Sun Life Philippine Stock<br/>Index Feeder Fund</li> </ul>  |  |  |  |  |
|--|--|--|--|--|--|--|
|  | nd that the Client Suitability Ass<br>resent and/or recommend inves  | MENT AND CONSENT<br>ressment is used as a guide for the Trust marketing<br>tment alternatives and does not provide guarantee   |  |  |  |  |
| "I/We acknowle   | edge that the answers to the que   | stionnaire are accurate and complete;  |  |  |  |  |
|  | ally notify the Trust marketing pe<br>ould change my risk profile;   | ersonnel of changes to my personal and/or financial  |  |  |  |  |
|  | -  | t marketing personnel on the results of the Client<br>tment outlets suitable to my needs;  |  |  |  |  |
| "I/We agree to the investment profile and the recommendation of the Trust marketing personnel on the investment outlet to meet my objectives; and  |  |  |  |  |  |  |
| "I/We acknowledge that Trust products is not a Deposit Product and it is not insured by the PDIC,<br>Due to the nature of investments, yield and potential yields cannot be guaranteed. Any income or<br>loss arising from market fluctuations and price volatility of the investment even if invested in<br>government securities is for the account of the investor. As such, investments may be worth more<br>or be worth less than his / her initial investments / contributions. Historical performance, when<br>presented, is purely for reference purposes and is not a guarantee of future results. The trustee is<br>not liable for losses, unless upon wilful default, bad faith or gross negligence |  |  |  |  |  |  |
| -  |  | t the results of this client suitability assessment shall<br>er singly or jointly in an "and" or "or" capacity.  |  |  |  |  |
| ✓  | $\checkmark$   | $\checkmark$   |  |  |  |  |
|  | Client/s Signature   | /s above Printed Name  |  |  |  |  |
| ensure that CS invest in comp  | <b>NOTICE ON U</b><br>be conducted and updated at lea<br>SA and IPS are updated at lea<br>blex investment products. Show | (Checker)<br>TISD Authorized Signatory<br>PDATING THE CSA<br>ast every three (3) years at the minimum. TISD shall<br>st annually for clients who expresses intentions to<br>uld the client not update the CSA form and IPS<br>I investment in complex investment products. |  |  |  |  |
| IPS will continuissuances. Sh  | e to apply until such has been u<br>ould there be any change in  | te within the prescribed period. The latest CSA and<br>pdated in compliance with Circular 618 and relevan<br>the client's personal/ financial circumstances o<br>lient shall notify Trust and Investment Services  |  |  |  |  |

## CTBC BANK (PHILIPPINES) CORP. TRUST AND INVESTMENT SERVICES DEPARTMENT

## UNIT INVESTMENT TRUST FUND (UITF)

## **RISK DISCLOSURE STATEMENT**

Prior to making an investment in the CTBC Bank (Philippines) Corp.-Trust and Investment Services Department's Unit Investment Trust Funds (UITF), CTBC Bank (Philippines) Corp.-Trust and Investment Services Department is hereby informing you of the nature of the UITF and the risks involved in investing therein. As investments in UITF carry different degrees of risk, it is necessary that before you participate/invest in this fund, you should have:

- 1. Fully understood the nature of the investment in UITF and the extent of your exposure to risks;
- 2. Read this Risk disclosure Statement completely; and
- 3. Independently determined that the investment in the UITF is appropriate for you.

There are risks involved in investing in the UITF because the value of your investment is based on the Net Asset Value per unit (NAVpu) of the Fund which uses a marked-to market valuation and therefore may fluctuate daily. The NAVpu is computed by dividing the Net Asset Value (NAV) of the Fund by the number of outstanding units. The NAV is derived from the summation of the market value of the underlying securities of the Fund plus accrued interest income less liabilities and qualified expenses.

Investment in the UITF does not provide guaranteed returns even if invested in government securities and high-grade prime investment outlets. Your principal and earnings from investment in the Fund can be lost in whole or in part when the NAVpu at the time of redemption is lower than the NAVpu at the time of participation. Gains from investment is realized when the NAVpu at the time of redemption is higher than the NAVpu at the time of participation.

Your investment in the CTBC Bank (Philippines) Corp.-Trust and Investment Services Department's UITF exposes you to the various types of risks enumerated and defined hereunder:

**Interest Rate Risk.** This is the possibility for an investor to experience losses due to changes in interest rates. The purchase and sale of a debt instrument may result in profit or loss because the value of a debt instrument changes inversely with prevailing interest rates.

The UITF portfolio, being market-to-market, is affected by changes in interest rates thereby affecting the value of fixed income investments such as bonds. Interest rate changes may affect the prices of fixed income securities inversely, i.e., as interest rates rise, bond prices fall and when interest rates decline, bond prices rise. As the prices of bonds in a Fund adjust to a rise in interest rates, the Fund's unit price may decline.

**Market/Price Risk.** This is the possibility for an investor to experience losses due to changes in market prices of securities (e.g., bonds and equities). It is the exposure to the uncertain market value of a portfolio due to price fluctuations. It is the risk of the UITF to lose value due to a decline in securities prices, which may sometimes happen rapidly or unpredictably. The value of investments fluctuates over a given time period because of general market conditions, economic changes or other events that impact

large portions of the market such as political events, natural calamities, etc. As a result, the NAVpu may increase to make profit or decrease to incur loss.

**Liquidity Risk.** This is the possibility for an investor to experience losses due to the inability to sell or convert assets into cash immediately or in instances where conversion to cash is possible but at a loss. These may be caused by different reasons such as trading in securities with small or few outstanding issues, absence of buyers, limited buy/sell activity or underdeveloped capital market.

Liquidity risk occurs when certain securities in the UITF portfolio may be difficult or impossible to sell at a particular time which may prevent the redemption of investment in UITF until its assets can be converted to cash. Even government securities which are the most liquid of fixed income securities may be subjected to liquidity risk particularly if a sizeable volume is involved.

**Credit Risk/Default Risk.** This is the possibility for an investor to experience losses due to a borrower's failure to pay principal and/or interest in a timely manner on instruments such as bonds, loans, or other forms of security which the borrower issued. This inability of the borrower to make good on its financial obligations may have resulted from adverse changes in its financial condition thus, lowering credit quality of the security, and consequently lowering the price (market/price risk) which contributes to the difficulty in selling such security. It also includes risk on a counterparty (a party the UITF Manager trades with) defaulting on a contract to deliver its obligation either in cash or securities.

This is the risk of losing value in the UITF portfolio in the event the borrower defaults on his obligation or in the case of a counterparty, when it fails to deliver on the agreed trade. This decline in the value of the UITF happens because the default/failure would make the price of the security go down and may make the security difficult to sell. As these happen, the UITF NAVpu will be affected by a decline in value.

**Reinvestment Risks.** This is the risk associated with the possibility of having lower returns or earnings when maturing funds or the interest earnings of funds are reinvested.

Investors in the UITF who redeem and realize their gains run the risk of reinvesting their funds in an alternative investment outlet with lower yields. Similarly, the UITF manager is faced with the risk of not being able to find good or better alternative investment outlets as some of the securities in the fund matures.

In case of a foreign-currency denominated UITF or a peso denominated UITF allowed to invest in securities denominated in currencies other than its base currency, the UITF is also exposed to the following risks:

**Foreign Exchange Risk.** This is the possibility for an investor to experience losses due to fluctuations in foreign exchange rates. The exchange rates depend upon a variety of global and local factors, e.g., interest rates, economic performance, and political developments.

It is the risk of the UITF to currency fluctuations when the value of investments in securities denominated in currencies other than the base currency of the UITF depreciates. Conversely, it is the risk of the UITF to lose value when the base currency of the UITF appreciates. The NAVpu of a peso-denominated UITF invested in foreign currency denominated securities may decrease to incur loss when the peso appreciates.

(v Aug 2017)

**Country Risk.** This is the possibility for an investor to experience losses arising from investments in securities issued by/in foreign countries due to the political, economic and social structures of such countries. There are risks in foreign investments due to the possible internal and external conflicts, currency devaluations, foreign ownership limitations and tax increases of the foreign country involved which are difficult to predict but must be taken into account in making such investments.

Likewise, brokerage commissions and other fees may be higher in foreign securities. Government supervision and regulation of foreign stock exchanges, currency markets, trading systems and brokers may be less than those in the Philippines. The procedures and rules governing foreign transactions and custody of securities may also involve delays in payment, delivery or recovery of investments.

**Other Risks.** Your participation in the UITF may be further exposed to the risk of any actual or potential conflicts of interest in the handling of in-house or related party transactions by CTBC Bank (Philippines) Corp.-Trust and Investment Services Department. These transactions may include own-bank deposits; purchase of own-institution or affiliate obligations (stock, mortgages); purchase of assets from or sales to own institution, directors, officers, subsidiaries, affiliates or other related interests/parties; or purchases or sales between fiduciary/managed accounts.

I/WE HAVE COMPLETELY READ AND FULLY UNDERSTOOD THIS RISK DISCLOSURE STATEMENT AND THE SAME WAS CLEARLY EXPLAINED TO ME/US BY CTBC BANK (PHILIPPINES) CORP.-TRUST AND INVESTMENT SERVICES DEPARTMENT MARKETING PERSONNEL BEFORE I/WE AFFIXED MY/OUR SIGNATURE/S HEREIN. I/WE HEREBY VOLUNTARILY AND WILLINGLY AGREE TO COMPLY WITH ANY AND ALL LAWS, REGULATIONS, THE PLAN RULES, TERMS AND CONDITIONS GOVERNING MY/OUR INVESTMENT IN THE CTBC BANK (PHILIPPINES) CORP.-TRUST & INVESTMENT SERVICES DEPARTMENT.

TRUSTOR/S Signature over Printed Name Date

I acknowledge that I have (1) advised the client to read this Risk Disclosure Statement, (2) encouraged the client to ask questions on matters contained in this Risk Disclosure Statement, and (3) fully explained the same to the client.

Signature over Printed Name Position of Marketing Personnel

Date



## FATCA CCW Form 2.0

## CERTIFICATION, CONSENT AND WAIVER (CCW)

This is to certify that *I/ the Entity* \_\_\_\_\_\_ (*Name of individual accountholder/juridical entity*) is a

() U.S. Person / U.S. Entity

() not a U.S. Person/U.S. Entity and shall submit documents\* to prove such status.

Failure to submit the required documents entitles the Bank to treat subject client as a US Person / US Entity.

That, *I/the Entity*, maintain/s financial account(s) with <u>CTBC Bank (Philippines) Corp.</u>, a commercial banking institution duly registered under the laws of the Republic of the Philippines, with head office address at <u>16<sup>th</sup> to 19<sup>th</sup> Floors</u>, Fort Legend Towers, 31<sup>st</sup> Street corner 3<sup>rd</sup> Avenue, Bonifacio Global City, Taguig City;

That, as applicable to a U.S. Person, <u>I/the Entity</u> am/is subject to the requirements of the United States Foreign Account Tax Compliance Act ("FATCA") and the regulations of the United States Internal Revenue Services ("US IRS"), including all subsequent amendments or supplements thereto (collectively, "FATCA/US IRS Regulations") and Intergovernmental Agreement Model IA - Reciprocal ("IGA Model 1A – Reciprocal") signed between the Philippine Government and the US IRS. This requires the Bank to report to the Philippines' Bureau of Internal Revenue ("BIR") information about financial accounts held by US Persons or held by foreign entities in which US Persons hold a substantial ownership interest;

This Certification, Consent, and Waiver signify:

- a) my/the Entity's consent and waiver of my/its right of confidentiality under Philippine bank secrecy laws including but not limited to Republic Act Number 1405 or the Law on Secrecy of Bank Deposits, or Republic Act Number 6426 or the Foreign Currency Deposit Act and Republic Act Number 8791 or the General Banking Law of 2000, as amended in each case, for the purpose of the Bank's compliance with the reportorial requirements of the FATCA/US IRS Regulations;
- b) my/ the Entity's agreement and consent to the processing and updating of all information relative to my/its Account under Republic Act Number 10173 or the Data Privacy Act of 2012;
- c) *my/the Entity's* consent and waiver of such rights and privileges under any other law of the Philippines which will require the issuance of a consent and/or waiver for the disclosure and/or processing of any and all information relating to my/its Account with the Bank for purposes of compliance with FATCA in accordance with IGA Model IA Reciprocal; and
- d) my/ the Entity's acknowledgement and consent for the Bank to report and disclose to the Philippine BIR and for the BIR, in turn, to disclose to the US IRS, the following information (and/or such other information as may be required), relative to the Account pursuant to the FATCA/ US IRS Regulations and under IGA Model IA – Reciprocal:
  - i. The name, address, and U.S. tax identification number ("TIN");
  - ii. In the case of any account holder that is a U.S. entity with one or more U.S. owners of such entity;
  - iii. The account number;
  - iv. The year-end account balance or value; and
  - v. Gross receipts and gross withdrawals or payments from the account.

This Certification, Consent, and Waiver is given by me/ the Entity only for purposes of compliance by the Bank with the FATCA, in accordance with the IGA Model IA – Reciprocal.

By signing this Certification, Consent, and Waiver, I/the authorized officers of the Entity hereby undertake/s to indemnify and hold the Bank, its directors, stockholders, officers, employees, representatives, agents, or relevant units of the Bank, free and harmless from and against all liabilities, claims, demands, actions, proceedings, losses, expenses, and all other liabilities of whatsoever nature or description which may be suffered or incurred by the Bank, its directors, stockholders, officers, employees, representatives, agents, or relevant units of the Bank, arising from or in connection with the implementation of this Certification, Consent, and Waiver.

By signing hereunder, I/the authorized officers of the Entity represent, warrant and confirm that (1) I/we have read and understood this Certification, Consent, and Waiver and (2) the undersigned

is/are the account holder /its duly authorized representative/s allowed to execute and deliver this Certification, Consent, and Waiver for and on behalf of the Entity, as evidenced by Annex "A".

Signed:

Name and signature of Account Holder/ Authorized Signatories of the Entity

Date: \_\_\_\_\_

### Annex "A"

[*Note:* If the Bank client is a juridical entity, the authority of the signatory of the Certification, Consent, and Waiver ("CCW") must be confirmed by:

1. For Philippine entities: a board resolution with a corporate secretary's certificate attesting that the signatory is so authorized by the Board of Directors;

2. *For foreign entities*: a certification issued in accordance with the applicable foreign law attesting that the signatory to the CCW is authorized to act and sign for and on behalf of the entity.

The certificate shall be attached as Annex "A" of the CCW.

| FA  |  | FORM [ FOR E                  | BANK'S INTERNA  | AL USE ONLY                                   | ]           |
|---|--|-------------------------------|---|---|-------------|
| Business Center   |  |                               |   | New Account                                   |             |
| Client Name   |  |                               | Pre-existing  |   |             |
| Client CIF  |  |                               |   |   |             |
| Jser Guide  |  |                               |   |   |             |
|   | rm shall be for Bank's   |                               | list and request client to  | complete the require                          | d documents |
| -   | ck or populate the Rer   | -                             | libit dila request client to  |   |             |
|   | Individual   |                               |   | Entity  |             |
| Type of Identity  | Type of<br>Documentation   | Remarks                       | Type of Identity  | Type of<br>Documentation                      | Remarks     |
| 1. US Person/US<br>citizenship or<br>lawful permanent<br>resident   | 1. CCW<br>2. IRS Form W-9<br>3. US TIN   |                               | 1. US<br>Entity/Corporations,<br>Partnerships and<br>Trusts created under<br>US laws                | 1. CCW<br>2. IRS Form W-9                     |             |
| 2. Non-US<br>Person   | 1. CCW<br>2. IRS Form W-8<br>BEN   |                               | 2. Non-US Entity Non-<br>Financial<br>Institution/Non-<br>Profit/Governtment<br>Entity/Central Bank | 1. CCW  |             |
| 3. Non-US<br>Person with US<br>Indicia  |  |                               | 3. Non-US Entity<br>Financial Institution   | 1. CCW<br>2. IRS Form W-8<br>BEN-E or W-8 IMY |             |
| 4. US Birthplace  | 1. CCW<br>2. IRS Form W-8<br>BEN<br>3. Non-US passport<br>or similar document<br>establishing foreign<br>citizenship<br>4. Written<br>explanation<br>regarding US<br>citizenship<br>5. US renunciation |                               | 4. Non-US Entity -<br>Others  | 1. CCW<br>2. IRS Form W-8<br>BEN-E or W-8 IMY |             |
| 5. US Address<br>(residence,<br>correspondence,<br>or US post office<br>box)  | 1. CCW<br>2. IRS Form W-8<br>BEN<br>3. Non-US passport<br>or similar document<br>establishing foreign<br>citizenship<br>4. Written<br>explanation<br>regarding US<br>citizenhip.                       |                               |   |   |             |
| <ol> <li>Instructions to<br/>transfer funds to<br/>US accounts or<br/>instructions</li> <li>Tonly address<br/>on file is "in case<br/>of" or "hold mail"<br/>or US post office</li> <li>Power of<br/>Attorney or</li> <li>Signatory/authorit<br/>y granted to a<br/>person with US<br/>address</li> </ol> | 1. CCW<br>2. IRS Form W-8<br>BEN   |                               |   |   |             |
|   |  |                               |   |   |             |
|   |  | Processed<br>by/Date          |   |   |             |
|   |  | Reviewed and<br>Noted by/Date |   |   |             |

Signatures above complete name





## **CTBC Money Market Fund**

A Peso Denominated Money Market Unit Investment Trust Fund

# PARTICIPATING TRUST AGREEMENT

KNOW ALL MEN BY THESE PRESENTS:

| This Agreement made and executed this | _ day of | , 20                  | by and between:<br>with address |
|---------------------------------------|----------|-----------------------|---------------------------------|
| at:                                   |          | herein referred to as | the "TRUSTOR"                   |

-and-

**CTBC Bank (Philippines) Corp.**, a corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office at 16<sup>th</sup>-19<sup>th</sup> Floors Fort Legend Towers, 31st St. corner 3<sup>rd</sup> Avenue Bonifacio Global City, Taguig City 1634, with authority to perform trust and other fiduciary functions, acting herein through its Trust and Investments Department, hereinafter referred to as the "**TRUSTEE**";

## WITNESSETH: That -

WHEREAS, the TRUSTOR desires to participate in the CTBC Money Market Fund (the "Fund"), a peso money market unit investment trust fund established and administered by the TRUSTEE under and subject to the terms of a Declaration of Trust (the "Plan Rules") approved by the TRUSTEE's Board of Directors and by the Bangko Sentral ng Pilipinas, as may be amended from time to time in accordance with the Plan Rules and existing regulations;

NOW THEREFORE, the parties hereto hereby agree as follows:

1. *Participation and Redemption* - Participation in the Fund and redemption of such participation shall be allowed only on the basis of the net asset value of each participation unit (the "**NAVPU**") determined in accordance with the Plan Rules. The TRUSTOR's investment in the Fund shall be expressed in terms of number of units of participation as appearing in the TRUSTOR's Confirmation of Participation.

The TRUSTOR/s shall transfer, convey and pay unto the TRUSTEE in Philippine Pesos, as his / her participation the amount representing the value of the units indicated in the TRUSTOR's Confirmation of Participation.

The TRUSTOR may redeem his / her participation by surrendering his/her Confirmation of Participation to the TRUSTEE. Participation and redemption shall be allowed only at such frequency or at such times as provided in the Plan Rules.

2. *Client Suitability* - Prior to the acceptance of participation, the TRUSTEE shall perform client suitability, through a Client Suitability Assessment form which shall be acknowledged and signed by the TRUSTOR.

3. Administration and Investment of Fund - The Fund, which is the pool of trust funds from the participating Trustors, shall be managed, administered and invested by the TRUSTEE under the operation of the Plan Rules.

4. *Disclosure of Investment Outlets* – The TRUSTEE shall make available for review by any interested participant a list of prospective and outstanding investment outlets for the Fund, which list shall be updated quarterly.

5. *Disclosure of Risks* – Prior to the signing of the Agreement, the TRUSTOR shall have read and acknowledged the 'Risk Disclosure Statement'.





6. *Compensation* – In consideration for its services the TRUSTEE shall be entitled to compensation provided in the Plan Rules.

7. *Liability of TRUSTEE* – Except those attributable to its fraud, evident bad faith, or gross and willful negligence, the TRUSTEE shall not be liable for any loss or depreciation in the value of the Trust Fund or in the value of the TRUSTOR's units of participation in the **CTBC Money Market Fund** arising from any act done by the TRUSTEE pursuant to the terms hereof. Neither shall the TRUSTEE be liable for refraining to do any act where such inaction in good faith is necessary and appropriate for the proper and advantageous administration and management of the Trust Fund.

8. *Term of Agreement* – This Agreement shall continue and remain in force until the redemption of the TRUSTOR's participation or upon termination of the Fund in accordance with the Plan Rules or with laws or regulations then existing.

9. *Reference Documents* – Incorporated herein by reference are the terms, conditions, rules and regulations in the Plan Rules, Client Suitability Assessment form, Risk Disclosure Statement, and the Confirmation of Participation to be issued pursuant hereto.

10. *Nature of Agreement* – The Participating Trust Agreement is a trust arrangement and that:

THE UIT FUND IS A TRUST PRODUCT AND NOT A DEPOSIT ACCOUNT OR AN OBLIGATION OF, OR GUARANTEED, OR INSURED BY CTBC BANK (PHILIPPINES) CORP. - TRUST & INVESTMENT SERVICES DEPARTMENT OR ITS AFFILIATES OR SUBSIDIARIES;

THE UIT FUND IS NOT INSURED OR GOVERNED BY THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC);

DUE TO THE NATURE OF THE INVESTMENT, YIELDS AND POTENTIAL YIELDS CANNOT BE GUARANTEED;

ANY LOSS/INCOME ARISING FROM MARKET FLUCTUATIONS AND PRICE VOLATILITY OF THE SECURITIES HELD BY THE UIT FUND, EVEN IF INVESTED IN GOVERNMENT SECURITIES, IS FOR THE ACCOUNT OF THE CLIENT/PARTICIPANT;

AS SUCH, THE UNITS OF PARTICIPATION OF THE INVESTOR IN THE UIT FUND, WHEN REDEEMED, MAY BE WORTH MORE OR BE WORTH LESS THAN HIS/HER INITIAL INVESTMENT/CONTRIBUTIONS;

HISTORICAL PERFORMANCE, WHEN PRESENTED, IS PURELY FOR REFERENCE PURPOSES AND IS NOT A GUARANTEE OF SIMILAR FUTURE RESULT; AND

THE TRUSTEE IS NOT LIABLE FOR LOSSES UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.

IN WITNESS WHEREOF, the parties hereto have hereunto set their hands.

(Trustor/s) Signature over printed name

(Trustor/s) Signature over printed name

CTBC Bank (Philippines) Corp. Trust & Investment Services Department

CTBC Bank Customer Care Hotline +63 (02) 8 840 1234 (Metro Manila) 1 800 10 840 1234 (toll-free from other provinces through PLDT) customercare@ctbcbank.com.ph

CTBC Bank (Philippines) Corp. is regulated by the Bangko Sentral ng Pilipinas (BSP) BSP Financial Consumer Protection Dept.: (02)8-708-7087 consumeraffairs@bsp.gov.ph

### SECRETARY'S CERTIFICATE

|       | I,        |         |            |              | , of legal           | age, Filipino, v       | vith office addre<br>having been |        |
|-------|-----------|---------|------------|--------------|----------------------|------------------------|----------------------------------|--------|
| eworr | n in acco | ordanc  | e with law | hereby sta   | te and certify that: | ,                      | naving been                      | uury   |
| Swon  |           | oruane  |            | , nereby sta | te and certify that. |                        |                                  |        |
|       | 1.        | Ι       | am         | duly         | 11                   | 1                      | Secretary<br>a corporation       |        |
| organ | nized an  | d exist | ting under | the laws of  | the Republic of the  | he Philippines, v<br>; | with principal off               | ice at |
|       |           |         |            |              |                      | ,                      |                                  |        |

2. At the \_\_\_\_\_\_ meeting of the Board of Directors of the Corporation, held on \_\_\_\_\_\_, at \_\_\_\_\_, during which a quorum was present, the following resolutions were unanimously approved:

**"RESOLVED,** that the Corporation be, and is hereby, authorized to open and/or maintain with **CTBC BANK (PHILIPPINES) CORPORATION** (the "Bank"), the following accounts: (1) demand deposits; (2) savings accounts; and such other types of accounts as may be necessary or desirable in the conduct of the business of the Corporation;

**"RESOLVED, FURTHER**, that the Corporation be authorized, as it is hereby authorized, to open and maintain a Unit Investment Trust Fund and/or a Trust Account and/or an Investment Management Account for the purposes of investing, with **CTBC BANK (PHILIPPINES) CORPORATION – TRUST AND INVESTMENT SERVICES DEPARTMENT** with office address at 18<sup>th</sup> Floor, Fort Legend Towers, 31<sup>st</sup> St., Corner 3<sup>rd</sup> Avenue, Bonifacio Global City, Taguig City 1634;

**"RESOLVED, FURTHER,** that any \_\_\_\_\_ (\_\_\_) of the following officers of the Corporation, whose specimen signatures appear herein below, be as he/she/they are hereby authorized and empowered on behalf of the Corporation (1) to execute, sign and deliver such contracts, documents or papers in connection with the opening of the account/s; (2) to sign, any and all checks, orders, letters of credit, and/or drafts, against any and all of its accounts with the Bank with respect to any funds at any time or times to the credit of Corporation with the Bank and/or against any account of the Corporation maintained at any time with the Bank, inclusive of any such checks, or other orders in favor of any of the abovedesignated persons; and that the Bank be and is hereby authorized to pay and debit the same to any account of the Corporation then maintained; and the Bank is hereby further authorized to receive for deposit to the credit of the Corporation, and/or for collection for the account of the Corporation, any and all checks, drafts, notes or other instruments for the payment of money, whether or not endorsed by the Corporation, and such items shall be deemed to have been unqualifiedly endorsed by the Corporation, and also to receive, as the act of the Corporation, reconcilements of accounts when signed by any \_\_ (\_\_\_) of the designated signatories; and said officers having been so authorized to act in behalf of the Corporation with regard to said accounts, any overdrafts, obligations, indebtedness or claims against said accounts shall be borne and assumed by the Corporation; and (3) to execute, sign and deliver such papers, contracts, and documents such as but not limited to Account Opening Form, Participating Trust Agreement for Unit Investment Trust Funds, Trust Agreement, Investment Management Account Agreement, Client Suitability Assessment Form, Investment Policy Statement, Letter of Instruction, Risk Disclosure Statement, in relation to the opening and implementation of the Unit Investment Trust Fund and/or Trust Account and/or Investment Management Account:

| NAME | TITLE | SPECIMEN SIGNATURE |
|------|-------|--------------------|
|      |       |                    |
|      |       |                    |
|      |       |                    |

**"RESOLVED, FURTHER**, that the authority herein granted to the above-named officers of the Corporation shall remain valid and subsisting, until the same is expressly revoked by the Board of Directors of the Corporation in writing; and

**"RESOLVED, FINALLY,** that the acts of the above-named officers of the Corporation are hereby ratified, until the same is expressly revoked by the Board of Directors of the Corporation in writing and written notice thereof is sent to the Bank."

3. The foregoing resolutions are to this day valid and binding.

4. The above signatures of the foregoing officers of the Corporation are true and genuine specimens of their signatures.

5. There is no provision in the Articles of Incorporation or By-Laws of the said Corporation limiting the power of the Board of Directors to pass the foregoing resolutions, and that the same are in conformity with the provisions of said Articles of Incorporation and By-Laws.

IN WITNESS WHEREOF, I have hereunto set my hand this \_\_\_\_\_ day \_\_\_\_\_, 20\_\_\_\_\_, at \_\_\_\_\_.

Corporate Secretary

| Doc. No   | ; |
|-----------|---|
| Page No   | ; |
| Book No   | ; |
| Series of | • |

**Notary Public**